

# Contractor's Qualification Statement and **Experience Questionnaire**

Submitted by		
The name as indicated herein must co		f the
contractor referred to in the Report of	<mark>f the Independent CPA</mark> , and the nan	ne to be
included on potential contractual agre	eements with the Department.	
Federal Employer Identification No.		
Address	City	
State	Zin	
email		
Telephone No	Fax No	
Telephone 1vo.	1 ux 110.	
Date of Statement		_20

#### MAIL TO:

# **DIRECTOR OF OPERATIONS** DEPARTMENT OF TRANSPORTATION

### DWIGHT D. EISENHOWER STATE OFFICE BUILDING

700 S.W. Harrison, 8th Floor

Topeka, Kansas 66603-3754

(785) 296-2235

Fax: (785) 296-2799

Email Address: Operations@ksdot.org

Rev. 06-2015 D.O.T. Form 208

# INSTRUCTIONS FOR FILING STATEMENT OF EXPERIENCE AND FINANCIAL CONDITION

This statement is to be filed with the Director of Operations, Kansas Department of Transportation (hereafter called Director) for the purpose of qualifying to bid on construction and is considered to be strictly confidential and shall not be made public.

The Qualification Statement must be filled out in accordance with all instructions. An incomplete statement may result in a lower rating than would otherwise result. Attach supplemental information if the spaces provided do not suffice. Statements on forms other than those provided by the DOT will not be accepted. The Qualification Statement should be reassembled using page numbers provided.

The Contractor, as evidenced by the sworn affidavit required herein, guarantees the truth and accuracy of all statements and answers hereinafter made.

Kansas Statutes Annotated 68-410 provides that, "No contract shall be awarded (by the Secretary) to a nonresident individual, partnership or corporation unless the same has established a permanent office in the State of Kansas so that service can be had and taxes collected from said nonresident." In addition any foreign corporation shall comply with K.S.A. 17-7301 and obtain authority from the Secretary of State to engage in the state as a foreign corporation. All out-of-state contractors, shall complete the "Contractor's Certificate (Corporation)" or "Contractor's Certificate (Individual or Co-Partnership)," whichever is applicable.

In order to qualify to bid on state projects the bidder shall submit a complete Qualification Statement to the Director at least ten (10) days prior to the date set for the opening of bids on the project or projects on which the bidder desires to bid. In order to remain qualified the contractor shall file a new statement at least annually, and at such other times as may be requested by the Director. Unless otherwise notified, the qualification shall continue for a period of twelve (12) months from the date of the Qualification Letter signed by the Prequalification Committee Chair.

The Director reserves the right to reject any Qualification Statement which is as of a date six months or more prior to the date of filing, and in no event will a statement be accepted which is more than one year old.

The qualification rating shall determine the total amount of work in dollars allowable in any one or more classifications of all states, counties, municipalities, or individuals at the time when a bidding proposal is requested. The Contractor shall indicate in Section A, the classification(s) of work on which the Contractor desires to bid.

Any bidder not satisfied with the findings of the Prequalification Committee may file a notice as described in 102.2(f) of the Standard Specifications for Road and Bridge Construction (latest edition).

### NOTICE TO CONTRACTORS

The Standard Specifications require that Contractors shall be qualified for various classifications of state highway work on the basis of their financial rating, the amount of required equipment, and previous experience of their organization and key personnel on highway construction or other comparable projects.

It is extremely important that the Contractor list in his statement both equipment and experience that would warrant the Committee qualifying the Contractor in the classification or classifications of work requested. Requested classifications of work that are not substantiated by sufficient equipment and experience will not be considered by the Committee.

If equipment is to be leased or otherwise obtained, this information must be submitted in writing to the Committee. Leasing arrangements should be specific to the leasing company and the types of equipment to be leased. This information is to be submitted on the letterhead of the leasing company and signed by the appropriate person for the leasing company.

# CONTRACTOR'S QUALIFICATION STATEMENT SECTION AND INDEX

SECTION A	Desired Classification(s) of Work
SECTION B	Contractor's Financial Statements
SECTION C	Independent CPA, Certificate and Permit Numbers
SECTION D	Affidavit of Individual, Co-Partnership, Corporation
SECTION E	Contractor's Experience Questionnaire
SECTION F	Contractor's Certificate

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### DESIRED CLASSIFICATION(S) OF WORK

# INDICATE CLASSIFICATION OR CLASSIFICATIONS OF WORK ON WHICH YOU DESIRE TO BE QUALIFIED

	CLASSIFICATION OF WORK	YEARS OF EXPERIENCE	WHERE - States
A.	All Earthwork		
В.	Earthwork-Minor: Less than 10,000 CUYD		
C.	Stabilized Subgrades and Base Courses: Subgrade Modification, Lime Treated Subgrade, Cement or Fly Ash Treated Subgrade, Crushed Stone Subgrade, Aggregate Base, Cement Treated Base, Granular Base.		
D.	All Structures: (Open Span Bridges)		
E.	<b>Bridge Repair:</b> Bridge Repair, Area Prepared for Patching, Multi-Layer Polymer Overlay, Slurry Polymer Concrete Overlay, Polymer Overlay Repair, Expansion Devices.		
F.	Reinforced Concrete Box Structures		
G.	Retaining Wall Systems: Retaining Walls, Landscape Retaining Walls and MSE Fills		
Н.	Retaining Walls-Cast-in-place		
I.	Misc. Concrete: Curb and Gutter, Sidewalk, Concrete Ditching Lining, Concrete Riprap, Flumes, Inlets		
J.	<b>Pipe:</b> Entrance, Cross Road, Erosion and Liner Pipe, Storm and Sanitary Sewer, Underdrains, Edge Drains		
K.	All Portland Cement Concrete Pavement		
L.	Portland Cement Concrete Pavement-Minor: Less than 10,000 SQYD, Pavement Patching (Excluding Asphalt Patching)		

м. All Hot Mix Asphalt	
N. Hot Mix Asphalt-Minor: Less than 2000 Tons	
O. Asphalt Treatments (Check all that apply)  Cold Recycled Asphalt Construction Surface Recycled Asphalt Construction Microsurfacing  Asphalt Sealing Asphalt Surface Treatment Ultrathin Bonded Asphalt Surfaces	
Asphalt Prime Coat  P Aggregate Drainage Improvements (Slope Protection)	
Q. Painting Structural Steel	
R. Guardrail and Fencing	
s. Pavement Marking	
т. Signing and Delineation: Structural Signs	
u. Signing-Minor: Post Mounted Signs, Excluding Structural Signs	
v. Electric Lighting and Traffic Signals	
w. Rest Area Structures and Buildings	
x. Planting and Seeding: Temporary Erosion and Pollution Control, Seeding, Mulching, Topsoil, Trees, Shrubs and Other Plants	
y. Miscellaneous (Construction not otherwise classified)	

### KANSAS DEPARTMENT OF TRANSPORTATION CONTRACTOR'S FINANCIAL STATEMENTS

Alternatives pertaining to Contractor's financial statements

### Alternative No. 1

If a contractor seeks a maximum prequalification of \$3,000,000 then an audit by an independent certified public accountant is not necessary. In addition to completing other relevant sections of the prequalification packet, the contractor needs to complete and submit pages two through six of Section B in the prequalification application.

If a contractor seeks a maximum prequalification in excess of \$3,000,000 then the following alternatives are relevant.

#### Alternative No. 2

Include the contractor's audited financial statements prepared in accordance with U.S. Generally Accepted Accounting Principles (GAAP) accompanying footnotes and the report of an independent certified public accountant with the prequalification application. The entity named on the financial statements and in the auditor's report should be identical to the entity named in the prequalification application. It is not necessary to complete pages two through six of Section B, when this alternative is selected.

Audited financial statements, together with an unmodified report (i.e. a "clean opinion") of an independent CPA provide confidence that the figures and disclosures are reliable. Some companies have created special purpose entities (Variable Interest Entities) to remove assets and liabilities from their balance sheet. The independent CPA must issue a modified opinion with the qualification based on the fact a VIE exists and the audited financial statements are not consolidated.

When a VIE exists and the independent CPA issues modified opinion with a qualification, then the maximum prequalification amount will be \$3,000,000 unless the following conditions exist.

• The audit report qualification is due exclusively to the absence of a consolidated financial statement;

#### and

• The contractor provides audited financial statements together with an unmodified report of an independent CPA on the construction company component of the contractor. Then in this situation, the entity prequalified will be the construction company and it is the financial statement of the construction company that influences the maximum prequalification amount. Any contract awarded by the Department will be in the name of the construction company component of the contractor.

### Alternative No. 3

When the independent CPA provides an unmodified opinion on consolidated financial statements which include a wholly owned construction company that is material to the financial statements taken as a whole, then the construction company (in lieu of the consolidated entity) maybe prequalified if the schedule of consolidation is included in the financial statements and such schedule clearly reflects the assets, liabilities and owner's equity of the construction company.

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Alternative No. 4
The Department will accept a contractor's submittal of Exhibit B-1, Section B. That exhibit reflects in the first column the balance sheet amounts as audited and reported upon by the independent CPA. The appraisal increase or decrease should be reported in the second column of the exhibit. The last column of the exhibit is the summations of the first two columns. When this alternative is selected, it is necessary to provide the audited financial statement, accompany footnotes, and report of the independent CPA.

When a contractor utilizes this alternative, a detailed listing of the assets being appraised shall be included. That listing shall contain for each appraised asset: description, date of acquisition, accumulated depreciation, net book value, appraised value, and increase or decrease in net book value attributed to the appraisal.

All appraisals must be prepared and signed by an Accredited Member or Accredited Senior Appraiser of the American Society of Appraisers or by an individual holding the Member of the Appraisal Institute (MAI) designation from the Appraisal Institute. An associate or affiliate member in either organization does not suffice.

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### CONTRACTOR'S BALANCE SHEET

As of: CONTRACTOR'S NAME:		Exhibit B		
CONTRACTOR S NAME:	ASSETS			,
Current Assets:				
Cash				
Short-term Investments				
Accounts Receivable				
Other				
Total Current Assets				
Other Assets:				
Marketable Securities			-	
Prepaid Expenses				
Deposits				
Other				
Property and Equipment				
Less Accumulated Depreciation				
Total Other Assets				
Total Assets				
Current Liabilities: LIAB	ILITIES AND (	OWNER'S EQUITY		
Accounts Payable				
Accrued Expenses				
Short-term Debt				
Current Portion of Long-term Debt				
Other				
Total Current Liabilities				
Non-Current Liabilities:				
Deferred Expenses				
Long-Term Debt				
Other				
Total Non-Current Liabilities				
OWNER'S EQUITY Preferred Stock				
Common Stock				
Capital in Excess of Par				
Retained Earnings	<del></del>			
Treasury Stock				
Other	<del></del>			
Total Owner's Equity				
TOTAL LIABILITIES AND OWNER'	S EQUITY			

### CONTRACTOR'S BALANCE SHEET

# (TO BE SUBMITTED WHEN ALTERNATIVE 3, IS SELECTED) As of: Exhibit B-1

ONTRACTOR'S NAME:	ASSETS		
Current Assets:	A GOTTO	T	G + 15 - 11
	ASSETS In accordance with Generally Accepted Accounting Principals	Appraisal Increase (Decrease)	GAAP with Appraisal Increase (Decrease)
Cash		(Beereuse)	,
Short-term Investments			
Accounts Receivable			
Other The A. C.			
Total Current Assets			
Other Assets:			1
Marketable Securities			
Prepaid Expenses			
Deposits Other			
Other			
Property and Equipment			
Less Accumulated Depreciation			
<b>Total Other Assets</b>			
Total Assets			
Current Liabilities: LI	ABILITIES AND OWNER'S	EQUITY	1
Accounts Payable			
Accrued Expenses			
Short-term Debt			
Current Portion of Long-term Debt			
Other			
<b>Total Current Liabilities</b>			
Non-Current Liabilities:			
Deferred Expenses			
Long-Term Debt			
Other			
Total Current Liabilities			
OWNER'S EQUITY			
Preferred Stock			
Common Stock			
Capital in Excess of Par			
Retained Earnings			
Treasury Stock			
Other			
Total Owner's Equity			
TOTAL LIABILITIES AND OWNER'S E	QUITY		

### ITEMIZED DETAIL OF ASSETS

1. Cash on hand							
Name of Bank			Location	l	in whose name		AMOUNT
		1					
2. Notes receivable					,	Total	
Name	For			Date of Origin	Due Date		AMOUNT
						Total	
3. Accounts receivable, "Contrac	ct," approved esti	nates					
Name	Approved	Not Pa	aid	Retained	Per Cent		AMOUNT
rvanic	Approved	140112	aru	Retained	1 Cr Cent		AMOUNT
						Total	
Cost accumulated since last estim	nate.						
Date of last approved estimate	Labor		Materials		Other		AMOUNT
						Total	
4. Accounts receivable, other tha							
Name	For		Е	Date of Origin Due Date			AMOUNT
						Total	
5. Deposits submitted with bi	ds.						
Deposited with			For		Letting Date		AMOUNT
	<u> </u>					Total	
6. Real Estate, land only.							
Description			whose name	Cost		Book Value	
						+	
						Total	

# ITEMIZED DETAIL OF ASSETS

7. Buildings										
Size	Type of Const	ruction	used for		Age		Cost			Book Value
8 Investmen	ts. Current assets	only other under	(13)							
	escription	Issued			No, sh	ares or bonds		Cost		Market Value
9. Life insur	ance, cash surrend	ler value.								
	ompany	Benefi	ciary		Da	ate Issued	F	Face of Policy		Cash Value
			•					•		
				I_						
10. Material	s in stock									
De	escription	Quan	uantity		Cost			Market Price		Extended Lower
11 Fauinn	nent List by items	(I IST AVAII AR	I F FOLUE	MFN'	T NOT	OWNED ON	CEDA	DATE SCHEDIII	E)	
*Indicate e	ither appraised of	book value used f	or items 11	1 and 1	12		SEF A.			
No Units	Description	n Cond	dition	Ave.	Age	Cost		Depreciation to I	Date	Appraised of Book Value
No Units										value
	I	<u> </u>								

### ITEMIZED DETAIL OF ASSETS

<b>Equipment Co</b>	ontinued.					
No Units	Description	Condition	Ave. Age	Cost	Depreciation to Date	Appraised of Book Value
					Total	
12. Furniture	and Fixtures Description	Condition	Ave. Age	Cost	Depreciation to Date	Appraised of Book
No Units	Description	Condition	Ave. Age	Cost	Depreciation to Date	Value
10.0			•		Total	
13. Sundry		Dogarintian	1		Other Information	Book Value
Quantity		Description			Onei miorniation	DOOK Value
					m .	
					Total	

### ITEMIZED DETAIL OF LIABILITIES

1. Notes Payable. Show amount of paym	ents on installment notes.			
To Whom		For What	When Due	AMOUNT
			Total	
2. Account Payable				
To Whom		For What	When Due	AMOUNT
	-			
		<u>l</u>	Total	
3. Accrued Liabilities			2000	AMOUNT
Wages				
Taxes				
Interest				
Insurance				
			Total	
4. Encumbrances			Total	
To Whom	What Security	When Due	Paid to	AMOUNT
			Total	
5. Other Liabilities				
To Whom	Description	Other Int	formation	AMOUNT
			Total	
6. Reserves Describe fully, stating purpo	ose and basis of amiring areas	.nt		
b. Reserves Describe luny, stating purpo	se and basis of arriving amou	<u>ını.</u>		
Total Liabilities				
Total Owners				
Equity				
Total Liabilities and Owners Equ	iity			

If a corporation, answer this:	If a co-partnersh	ip, answer this:	
Capital paid in cash, \$	Date of organization	hip is general, limited or association	
When incorporated		inp is general, infinited of association	
In what state	Name and address of r	partners:	Age
President's name	<u> </u>		
Vice-president's name			
Secretary's name			
Treasurer's name			
		WRE CONTRACTOR	
Δffic	lavit for Individual	WBE CONTRACTOR	
STATE OF		DB CONTRACTOR	
COUNTY OF	,	NON-MINORITY CONTRACT	
		deposes and says that the foregoing financial	
taken from his books, is a true and accurate statement of his financial of statements in the experience questionnaire are correct; that this statement contract; and that any depository vendor of other agency herein named	nt is for the express purpose of inducing t	the party to whom it is submitted to award the su	ubmitter a
Sworn to before me this day of 20			
		(Individual must sign here)	
N. D.I.			
Notary Public	1 '46 C D 4 1'		
Ame	davit for Co-Partnership	WBE CONTRACTOR	
		DB CONTRACTOR	
STATE OF	}	NON-MINORITY CONTRAC	TOR
STATE OFCOUNTY OF	<b>&gt;</b> SS.	Check one of the above	
	)		
	being duly sworn, dep	oses and says that he is a member of the firm	
of * firm showing its financial condition; that the foregoing financial state	ement taken from the books of said fir	; that he is familiar with the bo	
date thereof, that the answers to the foregoing interrogatories are true purpose of inducing the party to whom it is submitted to award the su to supply such party with any information necessary to verify this state	and the statements in the experience que bmitter a contract; that any depository,	estionnaire are correct; that this statement is for	r the express
day of 20			
Notary Public			
Ivotary I done		(All partners sign here)	
	Glarit for Commonation	WIDE CONTRACTOR	
An	fidavit for Corporation	WBE CONTRACTOR	
STATE OF	)	DB CONTRACTOR	
	<b>\</b> ss.	NON-MINORITY CONTRAC	TOR
COUNTY OF	——(***	Check one of the above	
	,		
		being duly sworn, deposes and says that he	
of the * corporation showing its financial condition; that the foregoing finathe financial condition of said corporation as of the date thereof, the questionnaire are correct; that this statement is for the express put that any depository, vendor or other agency herein named is hereby	hat the answers to the foregoing interrpose of inducing the party to whom	rogatories are true and the statements in the n it is submitted to award the submitter a co	statement o e experience ontract; and
Sworn to before me this day of 20			
Notary Public		(Officer must sign here)	
notary rubiic		(Officer must sign nere)	

A separate certification is required for WBE and DB contractor status; forms may be obtained from the Office of Engineering Support.

\*Name of Company making application

# EXPERIENCE QUESTIONNAIRE

	bmitted to Secretary of Transportation by	☐ Individual ☐ Partnership
1.	How many years has your organization been in business as a highway contractor under your pre-	☐ Corporation esent business name?
2.	How many years' experience in construction work has your or (a) As a general Contractor? (b) As a Sub-Contractor?	ganization had:
3.	Have you ever failed to complete any work awarded to you?why?	
4.	Has any officer or partner of your organization ever been an officer or partner of some other complete a construction contract? If so, state name of individual, other organization ever been an officer or partner of some other complete a construction contract? If so, state name of individual, other organization ever been an officer or partner of some other complete a construction contract? If so, state name of individual, other organization ever been an officer or partner of some other complete a construction contract? If so, state name of individual, other organization ever been an officer or partner of some other complete a construction contract? If so, state name of individual, other organization ever been an officer or partner or some other complete a construction contract? If so, state name of individual, other organization ever been an officer or partner or some other contract.	ganization and reason there-
5.	Has any officer or partner of your organization ever failed to complete a construction contract name? If so, state name of individual, name of owner and reason therefore:	
6.	In what other lines of business are you financially interested?	
7.	Has your firm ever been denied prequalification from this state or any other state, or in any federal p  If so, where and why?	
8.	Has your firm ever been removed from approved bidders list in this state or any other state, or from the If so, where and why?	
9.	Has any officer or partner of your organization been an officer or partner of some other denied prequalification, or removed from the approved bidders list from this state or any government list?	other state, or the federal

### **EXPERIENCE QUESTIONNAIRE - Continued**

10. List all company principals, officers, partners, or other companies or organizations owning any part of the applicants firm.

Total 100%	

11.	owner (i	n whole or in p	r firm prequalifie	ed to bid in this	erve as an officer, state or any othe d firm?	

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### **EXPERIENCE QUESTIONNAIRE - Continued**

12. List, projects completed or under progress within the last two years.

Project No.	Owner	Date Complete	Classification of Work (as per 102.2.b)	Amount of Self-Performed Work

13. What is the construction experience of the principal individuals of your organization?

Individuals' Name	Present Position or Office	Years of Const. Exp.	Magnitude and Type of Work	In What Capacity?

#### 14.

### CURRENT QUALIFICATION IN OTHER STATES

STATE	AMOUNT	STATE	AMOUNT

The undersigned principal certify that all information submitted in this application is true and accurate. I further understand that any false deceptive, or fraudulent statements made in this application is cause for disqualification as a bidder by K.D.O.T.

Subscribed before me this	
day of, 20	Name
Notary Public	Title
(SEAL)	Date
My Commission expiries	

# (Out of State Contractors Only)

# **CONTRACTOR'S CERTIFICATE**

(Corporation)

KNOW ALL MEN BY THESE PR	ESENTS, That the			
a corporation organized and existing	under the laws of the State of			, and having its principal
place of business at			and having autho	ority to do business in
Kansas, and maintaining a permanen	t office at(Address)		,(City)	, Kansas,
and having	in charge	, does h	ereby constitute a	nd appoint
	, whose residence address is			_Street in said city,
county and state, its true and lawful p	process agent for it and in its stead to	accept	service of any pro	ocess or notice
in any civil action issued by any cou	rt of record or justice of the peace; an	nd it is a	greed that the ser	vice of such
process or notice upon the person ab	ove designated in any civil action sh	all be as	effectual and cor	mplete as if
service of such process were made up	oon the said contracting company or	corpora	ition itself.	
In WITNESS WHEREOF, the	said			
has hereunto caused its corporate nar	me to be signed and its corporate sea	l to be a	ffixed by its	,
all being done in the City of	, and State of		, on	thisday of
, 20				
				Contractor
		Ву _		
				(OfficialTitle)
				(Official Title)
Subscribed Before Me This	day of, 20	<u>.</u> .		
(SEAL)			N	otary Public
` '				
My commission expires				

# (Out of State Contractors Only)

# **CONTRACTOR'S CERTIFICATE**

(Individual or Co-Partnership)

doing business as				
and resident of	, State of	, maintaining a	permanent office at _	
,	, Kansas said o	ffice being in charge o	f	(Address) , does
hereby constitute and appoint		whose residence	address is	
Street in said city, county and state	e, his/their true and lawf	ful process agent for	him/them and his/th	neir name and stead
to accept service of any process o	r notice in any civil acti	on issued by any co	urt of record or jus	stice of the peace; and
it is agreed that the service of suc	h process or notice upor	the person above d	lesignated in any ci	vil action shall be as
effectual and complete as if service	e of such process were	made upon the said	contractor or contrac	eting company itself.
In Witness Whereof, the	said			has hereunto
sethand	_, thisday of_			_, 20
			Contra	ctor
		Ву		
			(Official	Title)
Subscribed Before Me This	day of	, 20		
(SEAL)			Notary Public	
My commission expires				